



## PROFILE

Dynamic and results-driven senior industry professional with over 16 years' insightful experience across diverse sectors. Significant exposure in Economics and Asset Management. Expertise in Economics as a field of study and work-related issues. Possess Over 2-year experience abroad in NY.

## CONTACT

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## ACTIVITIES

-Kuwait Economic Society, Elected Member of the Board of Directors (2020 – Present)

-President, National Union of Kuwait Students (NUKS) – USA (2006-2007)

-President of Al WIHDA Student Union - USA (2004-2005)

-Treasury Director, Elected Student Government, Kuwait (1999 - 2000)

# MOHAMMED AL-JOUAN

## WORK EXPERIENCE

**Assistant Vice President – Financial Advisory**  
**Ahli Capital Investment Co. - KUWAIT**  
2019-Present

Manages funds by developing, planning, and controlling annual departmental budget. Refurbished funds and outdated portfolios and restored customer satisfaction; identified new opportunities in the market. Engaged in regular research to stay informed about the country's economy, global financial markets. Served to increase the AUM of the company & Studied trends impacting investments regarding economic and business changes and activities that affect the value of investments.

**CEO**  
**NOX Management, KUWAIT**  
2018-2019

Manage overall business operations including marketing, business development, human resources, and financial aspects of the company with P&L management accountability. Develop and maintain strategic and economic plans to support the achievement of company's objectives and meet targets. Develop and manage strategies to enhance KPI's and revenue.

**Deputy Group Head – Asset Management**  
**AL FOUZ INVESTMENT CO., KUWAIT**  
2016-2018

Lead implementation of "Planning & Goals" management and maintenance programs, providing oversight to team activities to protect the company's investment and financial interests. Oversaw the underlying investment while ensuring the compliance with overall business strategy. Assess revenues and expenses with review of actual performance against budget and strategies. Rendered strategic advice to the senior management team to support the implementation of and adherence to effective asset management principles across the organization.

## HONOR ROLL

- Dean's List of High Achievement, Pacific Lutheran University (2003)
- Dean's List of High Achievement, Pacific Lutheran University (2004)
- National Honor Roll, Kuwait Cultural Division in Washington, D.C. USA (2002)
- National Honor Roll, Kuwait Cultural Division in Washington, D.C. USA (2003)
- Dean's List of High Achievement, GUST University, KUWAIT (2020)
- Dean's List of High Achievement, GUST University, KUWAIT (2021)

## EDUCATION

- MBA in ECONOMICS, Gulf University for Science and Technology (GUST), Kuwait – 2022
- Executive MBA, Fairleigh Dickinson University, New Jersey, NJ – 2007
- Professional Program in Portfolio Management, New York University, NY – 2006
- Professional Program in Finance, New York University, NY – 2005
- Bachelor of Business Administration, Pacific Lutheran University, Seattle, WA USA – 2004

## CERTIFICATION

- Certificate of Executive Education in Decision Making Strategies under Risk and Uncertainty, Harvard University, Cambridge, MA (2016)
- Crisis Management Certificate, Kaplan University, San Diego, CA (2007)
- Certificate of Bloomberg in Financial Markets Data, Bloomberg University, New York, NY (2005)

### **Deputy Head – Business Development**

#### **NATIONAL INVESTMENT CO., KUWAIT**

2013-2016

Spearheaded efforts to improve the company's market positioning and achieve financial growth objectives. Developed and recommended strategies to maximize performance and enhance assets with directions set by senior management; formulated action plans to meet the strategies developed. Revamped funds and outdated portfolios with low customer satisfaction; identified new opportunities in the market.

### **Senior Portfolio Analyst**

#### **GLOBAL INVESTMENT CO., KUWAIT**

2010-2013

Developed the Portfolio Management Unit (PMU) in the company to help increase the Assets Under Management by white-labeling products from global investment firms mainly in Europe and the rest of the world for local investors. In-charge of conducting research on economic and business interests as well as remaining up to date on all industry and legal changes or any other matters affecting the portfolio. Studied trends impacting investments and prepared reports regarding economic and business changes and activities that affect the value of investments.

### **Economic System Analyst**

#### **KUWAIT FOOD CO. (americana), KUWAIT**

2007-2009

Observing and analyzing the economy's state to assist a company in its decision-making endeavors. Conducts research, prepare reports, or formulate plans and strategies to address economic problems. For this purpose, collects and processes economic and statistical data using econometric methods and statistical techniques.

### **Junior Analyst**

#### **WAFRA INVESTMENT ADVISORY GROUP, NEW YORK, NY**

2005-2007

Worked with Portfolio Managers to maintain and develop new analytics that support portfolio construction and performance monitoring. Analyzed various types of securities, hedge funds and funds-of-funds. Studied and analyzed trends impacting investments and developed reports regarding economic and business changes and activities affecting the value of investments. Used appropriate investment tools to carefully prepare reports and detailed analysis on portfolios. Entrusted with the responsibility of establishing the company's representative office in Kuwait City. Developed a complete business plan and feasibility study of the Arabian Gulf market.

Possess over 2 years' international experience in New York after which selected to establish a representative office for Wafra New York Co. in Kuwait and carry on all managerial and leadership duties.